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The Year
in Review

Greater North-Pulaski Development Corporation



The Small Business Development Center

Minority and Entrepreneurial Lending offer Economic Lifeblood in a Changing Economy

Since 1978, when GNPDC established its capacity as a loan packager and lender for community-based businesses, much has changed in the local lending environment. The emergence of neighborhood-based "Local Development Corporations," sanctioned by the Small Business Administration in the middle to late 1970s, was a response to reticence among conventional lenders to engage in "risky" inner-city lending. "LDCs" were often called upon to provide second or third position financing through intermediaries such as SBA, the Illinois Development Finance Authority, or the Economic Development Administration to reduce the total exposure of the first mortgage holder. Loan packages sometimes totaled over one million dollars, and were directed to established industrial concerns.

Over the ensuing twenty years, the willingness and capacity of conventional lenders to deal with our local "middle market" business clients increased astronomically. This is attributable in part to steady community activism and the mandates of the Community Reinvestment Act. It is also the natural outgrowth of community-based loan packagers who have left CDCs to join conventional lending institutions—and brought their comfort level and practical experience with them. Finally, there has been steadily growing collaboration between community and lender representatives through the Neighborhood Lending Boards of several Loop financial institutions over the years.

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Visual Illusion owner, Jose Pando with GNPDC's Kaushik Shah in front of the company's 2731 N. Pulaski headquarters

**Greater North-Pulaski Development Corporation
Combining Statements of Financial Position
December 31st, 2000 (unaudited)**

	GNPDC (Operating)	GNPLDC (Capital)	Combined
Assets			
Cash and equivalents	\$16,614	\$78,933	\$95,547
Investments			
1633 Hamlin Patnrship	-	27,189	27,189
Treasury Bills	-	144,097	144,097
Receivables			
Interest on Notes	7,493	-	7,493
Interest on Treasury Bills	6,857	-	6,857
City of Chicago	12,280	-	12,280
State of Illinois	32,625	-	32,625
Membership dues	5,000	-	5,000
Due from Affiliate	-	157,249	157,249
Notes Receivable	-	394,117	394,117
Property & Equipment Net	8,468	561	9,029
Total Assets	\$89,337	\$802,146	\$891,483
Liabilities and Net Assets			
Liabilities			
Due to Affiliate	157,249	-	157,249
Note payable – Bank	68,500	-	68,500
Total Liabilities	\$225,749	-	\$225,749
Net Assets	(\$136,412)	\$802,146	\$665,734
Total Liabilities and Net Assets	\$89,337	\$802,146	\$891,483

Illinois Small Business Energy Program

Initiated with support from the Department of Commerce and Community Affairs, this program has acquainted GNPDC's business constituency with options and cost-cutting measures related to energy conservation. During its first year, over \$575,000 in energy conservation investments were subsidized, including energy audits, retrofits and rebates for improvements. Annual savings to over fifteen participating companies will top \$250,000. During calendar 2000, seven primary audits and three secondary audits, totaling \$73,000 in value, were performed through the Rebuild Chicago Program. As the year closed, one company identified potential annual savings of \$48,000 that could be realized through more efficient light fixtures and machinery.

During the coming year, the program will focus on efficiency measures. With the assistance of new Board Members Jerry Todd (Peoples Energy) and Will Washington (ComEd,) GNPDC will promote production efficiencies and operating cost reductions for small to mid-sized manufacturers. The Association of Professional Engineering Consultants (APEC) will continue to offer the most up-to-date energy conservation information to program participants. □



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GNP-SBDC

Advisory Council:

Bill Arauz — Arauz & Associates
 Tony Hernandez — LaSalle Bank
 Debra Osborne — Community Economic
 Development Law Project
 Puchka Sahay — South Shore Bank
 Helen Squires — Chicago Manufacturing Ctr
 Harold Welsch, PhD — DePaul University
 School of Business
 Scott Wright — Cole Taylor Bank

The Small Business Development Center at GNPDC

(continued from page 1)

As conventional lenders have responded more affirmatively to a vibrant middle-market industrial community, the need for assistance and subsidy is now manifest in the growing number of entrepreneurs that regularly come through the doors of our Small Business Development Center (SBDC.) Over the past two years, over 700 clients have brought their ideas for business start-ups to our counselors. Many of these clients have worked with the SBDC to develop their business plans, and have used conventional or family sources of financing to fulfill their business plans. Over two dozen SBDC clients have used financial loan packaging assistance through GNPDC and its affiliates to realize their entrepreneurial dreams. During calendar 2000, GNP-SBDC assembled \$362,500 in microlending, resulting in 17 newly created jobs, and the retention of 7 more, for the following loan clients:

- ▼ Visual Illusion Printing (2731 N. Pulaski) \$50,000 in subordinated debt through GNPDC's Revolving Loan Fund, supplementing Bank One's \$180,000 first mortgage for acquisition of their building.
- ▼ Lazarowich Chiropractic (2145 W. Diversey) \$40,000 start-up loan from Midwest Bank; business plan and financial projections by GNPDC.
- ▼ Oakdale Foodmart (2930 N. Sheridan) \$25,000 loan from ACCION to purchase a convenience store.
- ▼ M.J. Auto Sales (1648 N. Cicero) \$10,000 loan from ACCION for inventory purchase. GNPDC assisted with loan application and support documents. Will provide ongoing cash management assistance.
- ▼ Leo's Catering (4152 W. Lake Street) \$10,000 loan for new oven through ACCION.



Department of Commerce and Community Affairs

- ▼ BMB Interiors (1506 W. Altgeld) \$10,000 loan from ACCION for start-up of home decoration and floral design business
- ▼ Millenium Shape (Western at Montrose) \$10,000 loan from ACCION assisted a former GNPDC ESL teacher to purchase massage equipment.
- ▼ 220 Design Studio (4043 N. Ravenswood) \$10,000 loan from ACCION for working capital for this industrial design and prototype studio.
- ▼ Expo Laminating (6650 N. Seeley) \$7,500 start-up loan from ACCION. GNPDC put application and business plan together. Currently assisting client to find affordable space to operate business.
- ▼ A Cut Above (3453 N. Albany) \$5,000 hair salon start-up loan from ACCION. GNPDC provided assistance with financial projections and business plan. Will provide ongoing cash management and record keeping support.
- ▼ El Paisaje Taco (4213 W. North) \$5,000 loan from ACCION for business start-up. □

2000 SBDC by Numbers

New clients:	409
Continuous consultations:	22
Small Business Energy contacts:	199
Energy audits performed:	7
Loan Packages:	11
Total Dollars:	\$362,500

Local Industrial Retention Initiative

The "LIRI" Program

The contractual relationship between the City of Chicago and GNPDC to bring the Local Industrial Retention Initiative "LIRI" to the Northwest Side was the first of its kind in Chicago and a model for other municipalities throughout the country. Personal contact with local executives is the foundation of continued effectiveness in many other aspects of community development work. Once becoming familiar with GNPDC, the business leaders often become active collaborators in various grass-roots efforts to improve the community.

LIRI involves a close working relationship with local elected and appointed officials. Interventions range from guidance with government regulations and permits to more intricate packages of assistance that can include site location, financing, employee placement and training assistance. During calendar 2000, LIRI continued to provide direct, case-specific contact and follow-up with area businesses.

LIRI also offers a basis for tracking trends. For example, the strength of our community as a haven for entrepreneurs is evidenced by new business locations. Since mid-1996, GNPDC has documented that 267 new firms have moved into the service area, while 164 have left or gone out of business. Companies that leave tend to be mature employers seeking larger and more modern industrial facilities. This pent-up demand has also been documented through the LIRI outreach for over ten years by GNPDC, and has been the basis for the battle to preserve the industrial land use designation for the over 50-acre Galewood Yards. □

2000 Real Estate Committee:

- Bobby Stovall, Chair — Centerpoint Properties
- Doug Hayes — Cushman Wakefield
- Nels Leutwiler — Parkview Metal Products
- William D. Markle — W.D. Markle & Associates
- Hosen Oshita — NewlyWeds Foods

2000 LIRI by Numbers:

LIRI Execs Contacted/Assisted:	450/325
City Assistance:	115
Employees affected:	23,274
Site Location Assistance:	32
Employment/Training:	93
Financial/Technical Assistance:	30

Business Seminars/Workshops Sponsored during 2000:

- Lighting Efficiency 4/20
- Rebuild Chicago Program 6/21
- Façade Rebate Program 6/22
- Business Security 9/21
- Bookkeeping for Small Business 11/21
- How to Create a Drug-Free Workplace 11/30

Real Estate Development Services

This year, GNPDC developed a Powerpoint real estate presentation, targeted to the industrial real estate brokerage community. Designed with expert advice from Centerpoint Properties and Cushman Wakefield executives, the twenty-minute presentation acquaints brokers with the array of GNPDC services, from loan packaging and equity investment through site selection and government liaison. The first presentation was made to brokers at Colliers, Bennett and Kahnweiler, who list several key industrial properties in the GNPDC area.

As calendar 2000 drew to a close, GNPDC was busily assisting the following firms with their real estate or fixed asset needs:

- Colovos
- Cutting Edge
- Foote/Jones
- Hauser PlasTec
- Meadow Burke
- O'Leary's
- Stone Source



Industrial Corridors and Land Advocacy

Grand/Armitage Corridor

Since 1990, GNPDC has pushed relentlessly for the preservation and expansion of industrial opportunities in this corridor, roughly bounded by Grand, Bloomingdale, Cicero, and Oak Park Avenues. Countless battles over land-use with the former owners of the 65-acre Galewood Yards rail switching site finally ended in 1999, when the City Council designated the "Galewood/Armitage" Tax Increment Financing (TIF) district. The City's TIF designation was based upon plans developed by GNPDC, and funded by the former Economic Development Commission of Chicago. GNPDC and Alderman Ike Carothers (29th) secured a commitment of public funding through the City's Department of Transportation to rebuild the Central Avenue overpass, including access ramps into the Galewood Yards site. The property was sold during 2000 to Loren Joseph Corporation, an industrial park developer, and GNPDC began working with listing broker Rodger Chenore, of Paine Wetzel, to identify and work with prospective industrial users.

Significant progress was realized on redevelopment efforts for the former Archer Daniels Midland (ADM) site, at Laramie and Bloomingdale. This work began in 1991, when the City commissioned GNPDC to do an environmental assessment of the site, and subsequently funded demolition of the dilapidated structures in 1994. Funding from Local Initiatives Support Corporation enabled GNPDC to explore different configurations for industrial development of the site. ADM ultimately paid for the environmental cleanup and site clearance. Responding to the City's request for proposals, a local manufacturer of farm equipment and machinery has proposed to build a new facility on the site. Upon consummation of this project, 80 jobs will be retained, and 40 new jobs created.



Aerial view of the Galewood Yards

Pulaski Corridor

This corridor runs roughly from Belmont to North Avenues, between Spaulding and Kostner. GNPDC continued to implement a strategy which calls for the retention of existing companies through infrastructure improvements, and development of key industrial parcels. Working closely with Alderman Ray Suarez (31st) much of the implementation was initiated or completed during 2000. The designs for the Pulaski/Belden viaduct improvements were completed, with implementation scheduled for early 2001. Resurfacing of Shakespeare from Pulaski to the Railroad, and Springfield from Armitage to Cortland was also completed, and engineering work for the viaduct improvement at 3850 West Armitage will commence in 2001. GNPDC has also assisted in the analysis of parking needs, and in updating the property acquisition list for the industrial TIF District that was designated in 1999. During 2001, GNPDC will be working with Alderman Wojcik (30th) on traffic and land use planning issues for the area surrounding the intersection of Pulaski and Belmont.

Northwest Corridor continued on page 11

Workforce Development

Workforce Success Network

Established as a joint venture between GNPDC and the Council for Adult and Experiential Learning (CAEL), this collaboration addresses one of the most critical business retention needs in the community—supervisory and worker skills deficits in an increasingly technological and teamwork-oriented workplace. The initiative has brought positive changes within companies, such as: decreased employee turnover, improved product quality, improved morale and overall workforce performance, and inter-firm management information sharing. The program offers in-depth workforce development assessments, partially subsidized training that is customized to address the identified needs, and collective supervisory training modules that bring network executives and supervisors together in an environment of mutual development.

Workforce Success Network Members 2000:
(Asterisk indicates that an assessment was provided)

- | | |
|-------------------------------|---------------------------|
| A la Carte * | Haggerty Enterprises |
| All Products Automotive, Inc. | Harbro Packaging * |
| Chicago Cosmetics Company | C. E. Larson & Sons, Inc. |
| Cold Metal Rolling | Mold-Tech Plastics, Inc. |
| Crane Carton Company | P-K Tool Manufacturing |
| DeCardy Diecasting | Palmer Metal Products |
| V. J. Dolan & Company | Petra Manufacturing |
| Freedman Seating * | Sarcol, Inc. |

Identifying the English Language barrier as a principal impediment to productivity, the Advantage Cutting company began to establish on-site ESL training. GNPDC is also assisting Freedman seating to establish a similar initiative. □

Employment Placement Network

GNPDC companies continue to announce their job openings for distribution through GNPDC's employment placement network. During 2000, 93 jobs from 45 different companies were posted, and seven participating agencies made 92 referrals of pre-screened applicants. A total of 41 placements of community residents were made, of which 21 came through the agencies. □

Network Training Sessions held during 2000 included:

Performance management 2/10 and 2/24
Fifteen human resources directors attended from six different companies.

Delegation, performance evaluation, and disciplining strategies 3/2, 3/9, and 3/14
Thirteen supervisors from five companies were in attendance.

Pay for performance Executive Session 4/18
Eleven attendees from eight companies.

Supervisory training on Anti-Harassment Policies 6/11
Eleven participants from five firms.

Supervisory Training Series 10/31, 11/7, and 11/14
Ten participants representing 5 firms.

English as a Second Language

Calendar 2000 marked the completion of the fifth year of GNPDC's home-grown English as a Second Language program. Begun as an all-volunteer, church-based initiative, GNPDC now has eight paid teachers and one on-site child care provider who are still drawn from the community. Child care is provided for students with children aged 3-12. Upon completion of classes, a graduation ceremony was held in April to salute the successful graduates. More than half of the 108 students completed at least 60 hours of instruction. Reliable Lending Company has donated fifteen computers, two printers, and software for the program, with an estimated value of over \$16,000. Classes resumed in September at a new, expanded location, Rebaño Compañerismo Cristiano. The program benefited greatly from the involvement of local business leaders Jerry Hawk (Banco Popular) and Robert Reisner (Sonic Inc.)

GNPDC acknowledges the generous support of the philanthropic donors to the program during 2000:

- Chicago Community Trust (\$25,000)
- Polk Bros. Foundation (\$10,000)
- Daniel M. Kaufherr Charitable Trust (\$5,000)
- Old Kent Bank (\$3,000)
- Bank One (\$2,500) □

CEO Lemonides Celebrates 20 Years with GNPDC

James Lemonides moved to Chicago from his native Syracuse, New York in 1975. He completed a Masters in Urban Planning at UIC, and served four years in City government before signing on as CEO at GNPDC in early 1981. He is credited with growing GNPDC from one full-time employee and a budget of \$50,000 to 21 full and part-time staff and over \$1.3 million in combined operating and capital budgets.

The Chicago Neighborhood Development Awards Committee honored GNPDC as the "Non-Profit Neighborhood Development Group of the Year" in 1996. The agency's cutting-edge initiatives have been diverse. GNPDC developed the City's approach to industrial retention in the early 1980s, and spearheaded the industrial reuse of the shuttered Playskool and Leaf Confectionery factories. GNPDC's "Grants for Education" program has benefited student at over 20 schools. Hundreds of community residents have conquered the language barrier through GNPDC's English as a Second Language program, and nearly 200 children are steered away from gang influence through youth initiatives each year.

Lemonides attributes this success to a diverse and multi-talented Board and volunteers, who work directly with staff to maintain an entrepreneurial spirit.

Jim's other collaborative involvements include West Humboldt Park Development Council (founding Board member), Harris Bank Neighborhood Lending Review Board, the Chicago Association of Neighborhood Development Organizations (Board member and past president), and the Axelson Center for Non-Profit Management at North Park University. Jim, his wife Sophia, and teenaged daughters Alexandra and Christina reside in Chicago's Ravenswood Manor community.

2000 Grant for Education Committee:

Jane Wintroub, Chair — All Products Automotive
 Ora Anderson — DePaul Center for Urban Education
 Eva Aquino — Banco Popular
 Cheryl Barton — Mold Tech Plastics
 Jose Illanes — Luis Muñoz Marin Primary Center
 Michael Roth — Piccolo Elementary
 Ann Schwartz — Unilever HPC

Business/Schools Partnerships

2000-2001 "Grant for Education" recipients selected

Having completed five years of operation in 2000, the "Grants for Education" program has made a total of twenty-two grants of up to \$2,000 each for public schools within its service area. This program has been one of the principal means by which GNPDC builds effective collaborations between business partners and their broader community. The program enhances curriculum, provides financial and business guidance resources to schools, and brings tangible results during the school year. An all-volunteer committee sets program guidelines, and selects the recipients based upon a competitive application process. GNPDC staff and volunteers work with promising applicants to strengthen proposals and identify business volunteers.

During 2000, the committee made the following grants, totaling \$9,220:

Pablo Casals Elementary School: \$1,800 to design and publish a school newspaper.

Business partner: Northwest Extra

Foreman High School: \$2,000 to develop a graphic design identity.

Business partner: Triangle Printing

Kelyn Park High School: \$1,500 to create an alumni newsletter.

Business partner: Crosshair Silkscreen

Hanson Park Elementary School: \$1,650 to create a Geodome Playhouse.

Business partner: Pride Container

Piccolo Elementary School: \$870 to write about volunteerism.

Business partner: Unilever HPC

Mozart Elementary School: \$1,400 to create an Urban garden.

Business partners: Home Depot & Bue Floral □

Community Programs

Youth Programs

During 2000, GNPDC continued and expanded a number of initiatives for the guidance and benefit of local youth. Teen Leadership Club, created in 1999, now involves an average of fifty participants, aged 13 through 18. The program brings parents, teachers and business mentors together to assist the youngsters academically, and to acquaint them with the larger world of cultural, recreational, and business opportunities. The program offers three-hour sessions one evening per week. Homework assistance and recreational activities are supplemented with periodic motivational speakers, and college prep planning for the students and their parents. The program is highlighted by a week-long trip to Camp Hastings in Lake Villa during the summer.

The overall goal of the program is to assist teens in making responsible choices, setting positive goals, and ultimately growing into the responsible citizens and community leaders of the future. Teens gleaned a number of practical benefits from the program, including the ability to lead and mentor younger children, and relationships that led to employment in area businesses. The group built camaraderie by sponsoring a car wash to help support the costs of their own program. A number of teens also found college to be a very realizable objective.

Top picture, TLC participants play basketball

Below, a Kids Club youth tries on a new hat (that's a skunk!)



Younger children, aged 6 to 12, attended Camp Penuel for one week in July. The 130 kids and 25 counselors were drawn from ten agencies, schools and churches in the GNPDC area. Initiated in 1992, the program curbs gang involvement by intervening with children early, and by channeling the energy of youngsters toward teamwork and mutually supportive relationships with adult mentors. Upon their return, the children participate in community improvement projects, and are encouraged to join GNPDC's Monday evening Kids Club. The Club continues to involve the kids with their counselors through guided recreational activities during the school year, and maintains the positive impact of the Camp experience. □

Share the Spirit

Holiday Food Drive

Over 75 GNPDC area companies participated in the holiday food pantry program by collecting food or providing financial support. Support for the program has also grown among community institutions, with three community schools and GNPDC's own Teen Leadership Club having become active participants. More than 100 community volunteers helped to sort and distribute food. GNPDC thanks the following companies/schools that collected food and/or donated money:



Employees from All Products Automotive with food bought through employee donations

A Lava & Son
 Aetna Bearing
 Alenite LP
 All Products Automotive
 Alpha Baking Co.
 Joseph Antognoli & Co.
 Arzt Foundry
 Bakery Chef
 Banco Popular:
 4000 W. North
 3810 W. Fullerton
 4801 W. Fullerton
 5201 W. Fullerton
 5900 W. Irving Park
 7181 W. Irving Park
 2525 N. Kedzie
 2720 W. Division

Barrett Manufacturing
 Barry School
 Becker Dairy
 Carl Goldberg Models
 Chicago Turnrite Co.
 Choi Brothers
 Citation Box
 Cole Taylor Bank
 Colovos Company
 Columbus Foods Company
 Cragin Metal Products LLC
 Crane Carton
 Cudner & O'Connor Co.
 Cushing & Co.
 Dehler Manufacturing
 Senator Miguel del Valle
 Ecoco
 Fan Bag Co.
 A. Fischer Tool & Machine Wks
 Freedman Seating

GNPDC
 Haggerty Enterprises
 JLO Metal Products
 Kroh-Wagner Inc.
 Lifelike Products
 Luma Metalcraft
 Magid Glove & Safety
 Marshall Fields
 Matthews Roofing
 Mell Spring & Wire Mfg.
 Midwest Fence
 Nationwide Acceptance Corp.
 New Age Concepts
 Northwest Armory
 P-K Tool
 P S W Industries
 Parkview Metal Products
 Partners Warehouse
 Planter Inc.
 Pride Container
 Primrose Candy
 Reb Steel
 Rogers Textiles & Trims
 Sethness-Greenleaf Inc.
 Skyline Design
 The Stutz Company
 TECA Corp.
 Taylor Electric Company
 Teri Lingerie Co.
 Unilever HPC
 United Metal Finishers
 Wilkens-Anderson
 Wipico Inc.
 Wireformers Inc.
 Wright College - South
 Zenith Fabricating



Above, volunteers sort through cans of food
 Below, long time volunteer, Beverly Allen, organizes applications from food recipients



(GNPDC regrets any unintentional omissions or errors)

GNPDC Members

A A J A Associates
A la Carte Line
A Lava & Sons
Able Molded Plastics
ACCION Chicago
Ace Industrial Supply
Advance Screw Products Inc.
Aetna Bearing
Alenite L.P.
Alert Plumbing & Heating
All Products Automotive
Allied Metal Company
Amco Corporation
American Grinding & Machine Co.
Anixter Center
Antognoli & Company
Association House
Austin Special
Award Printing Corporation

B Back of the Yards
Neighborhood Council
Bakery Chef
Banco Popular Illinois
Barnes Screw Machine Products Inc.
Barrett Manufacturing Company
Belmor Autotron Corporation
Bethel New Life
Blackman Kallick Bartelstein LLP
Brach's Confections
Brite Site

C CARC Industries
Cano Auto Electric Inc.
Carl Goldberg Models Inc.
Carnicerías Jimenez Inc.
Centerpoint Properties
Century Metal Spinning Company
Chambers Gasket & Manufacturing
Chase Elastomer - Midwest Inc.
CheckMate
Chicago Dowel Company Inc.
Chicago Dryer Company
Chicago Jobs Council
Chicago Manufacturing Institute

Chicago Pipe Bending & Coil Co.
Chicago Welding Boiler & Mechanical
Chicago Youth Centers - Centro Nuestro
Choi Brothers Inc.
Chromium Industries
Cintas
Cloverhill Pastry-Vend Corporation
Cole Taylor Bank
Colovos Company
Columbus Foods Company
Com Ed
Community Home Supply
Cragin Industrial Supply Company
Cragin Metals LLC
Crane Carton Company
Cudner & O'Connor Company
Cushing & Company

D Damron Corporation
DeCardy Diecasting
Deb's Auto Body
Dehler Manufacturing
Deluxe Craft Manufacturing
Design Packaging Company
V. J. Dolan & Company
Drummond Industries
Wm. Dudek Mfg. Company
Durite Screw Corporation

E Eazypower Corporation
Economy Inc.
Elite Labor Services Ltd.
Energy Choices Inc.
Erva Tool & Die Co.

F FCI Inc.
Fan Bag Company
Freedman Seating
Fun Inc.

G Gilbert Spring Corporation
Gold Realty
Goodyear/Tiretown
E. Gornell & Sons Inc.
Grainger Industrial Supply
Grandma Maud's
Greater West Town CD Project

H Habilitative Systems Inc.
Haggerty Enterprises
Harbro Packaging
Hoffman Furniture

I - Instantwhip Inc.
K Insty-Prints Inc.
International Marble & Granite Supply
Inventors Council
Jensen & Sons Inc.
William Krittr & Company
Kut-Rite Tool Company

L Lake Star Inc.
Lake Street Pallet
Laminet Cover Company
C.E. Larson & Sons Inc.
LaSalle Bank NA
Laystrom Manufacturing
Lemke Screw Products
Lutheran Family Mission

M M & M Box Partitions Co.
Magnus Screw Products
Marshall Field & Company
Matthews Roofing Company
Meadow Burke
Mercury Plastics Inc.
MET Merchandising Concepts
Metal Creations Inc.
Mid-City Die & Mold Corp.
Mid-West Wire Specialties
Midwest Fence Corporation
Mold-Tech Plastics Inc.
Murphy & Miller Inc.

N Nation Pizza Products Inc.
Nationwide Acceptance Corp.
V. C. Neumann Association
NewlyWeds Foods
Nobert Plating Company
Northern Trust Bank
Nova Printing & Litho

O O & G Spring & Wire Forms Specialty
 O'Leary's Contractors' Equipment & Supply Company
 Office of Rehabilitation Services
 Old Kent Bank Chicago
 Osceola Fence

P P-K Tool Manufacturing
 P M Sales Company
 P S W Industries
 Palmer Metal Products
 Paragon Die Casting Company
 Park National Bank
 Parkview Metal Products Inc.
 Penelope Catering Inc.
 Peoples Energy
 Petra Manufacturing
 Phoenix Chemical Laboratory
 Planter Inc./Victory
 Precision Remanufacturing Inc.
 Pride Container Corporation
 Pro Health Medical Centers

R Radionic Industries
 Reb Steel Equipment Corp.
 Reliable Scrap Iron & Metal Corp.
 Paul Ries & Sons Auto Rebuilders
 Rogers Textiles & Trims Inc.

S St. Elizabeth's Hospital
 St. Mary of Nazareth Hospital
 Saranecki Brothers Catering
 Saratoga Capital
 Sarcot Inc.
 Frank L. Sasseti & Company, CPAs
 Sentinel Paint & Varnish Company
 Serlin Iron & Metal Company
 Sethness-Greenleaf Inc.
 J. P. Simons & Company
 Sonic Inc.
 South Shore Bank in Austin
 Specific Color
 Staalsen Construction Company
 Stewarts Private Blend Foods
 Stone Source Inc.

T T E C Foods
 Tangent Screenprint Inc.
 Teri Lingerie Company
 Thread Rolls USA
 Treatment Products

U - Unilever HPC
Z United Metal Finishers
 United Neighbors in Action
 Warp Brothers/Flex-O-Glass
 White Cap Inc.
 Why Not Iron
 Wilkens Anderson Corporation
 Wipeco
 Wright College Economic Development Center
 Wrightwood Precision Products
 Youth Service Project
 Zenith Fabricating Company



Corridors - continued from page 5

Northwest Corridor

The corridor is GNPDC's earliest industrial involvement, and the birthplace of Chicago's LIRI program. It is bounded roughly by Cicero and Koster between Fullerton and Grand, and includes the Northwestern Center for Industry and the Lake Street Corridor between Laramie and Pulaski. The former Ekco Housewares site, at Armitage and Cicero Avenues, has long been a vacant eyesore at the northern end of this corridor. At the request of the City's Planning Commissioner in 1994, GNPDC and Shetland Properties conducted an evaluation of the potential of the site for any kind of industrial reuse, and found no feasible way to keep the building, or the land industrial in character. This finding was born out during 1999 and 2000, when no industrial reuse proposals were elicited from the City's developer solicitation process. Plans were recently announced by Home Depot to build a 120,000 square foot facility at this intersection, bringing 200 jobs into the community. Immediately east of this intersection, engineering for viaduct improvements at 4600 West Armitage will be underway in 2001. A number of established industrial concerns are also working with GNPDC and the City's Planning Department on expansion plans that may utilize TIF proceeds. □

GNPDC Board of Directors 2000-2001

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Northern Trust Company

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*Greater North-Pulaski
Development Corporation*

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Corporation*

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Durite Screw Corporation

Hosen Oshita
Newly Weds Foods

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James Slanina
Amco Corporation

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Banco Popular

Jerry Todd
Peoples Energy Corporation

Bill Vogel
DeCardy Diecasting

Will Washington
ComEd

Gregory Wintroub
All-Products Automotive

Mark Wozniak
Unilever HPC

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Orquidea Alvarado

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Migdalia Rodriguez

Ofelia Garcia

Miguel Roman

Jesus Gerena

Yasenia Roman

Industrial & Workforce Development
Lowell Rice, Tom Laures

Small Business Development & Finance
Kaushik Shah

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