

Highlights 2002

Celebrating Twenty-Five Years of Community Service



GNPDC was founded in 1977, in response to the malaise of urban disinvestment, job loss, and neighborhood decline that clouded Chicago and other older cities during the middle 1970s. GNPDC's early organizers brought people's talents and other neighborhood investment resources to bear on a community that was newly disheartened by the Humboldt Park riots. Their initial efforts have been continued by many inspired community leaders and staff during the succeeding years. GNPDC's 2002 Highlights presents the past year's achievements in the broader context of the agency's 25 year legacy.



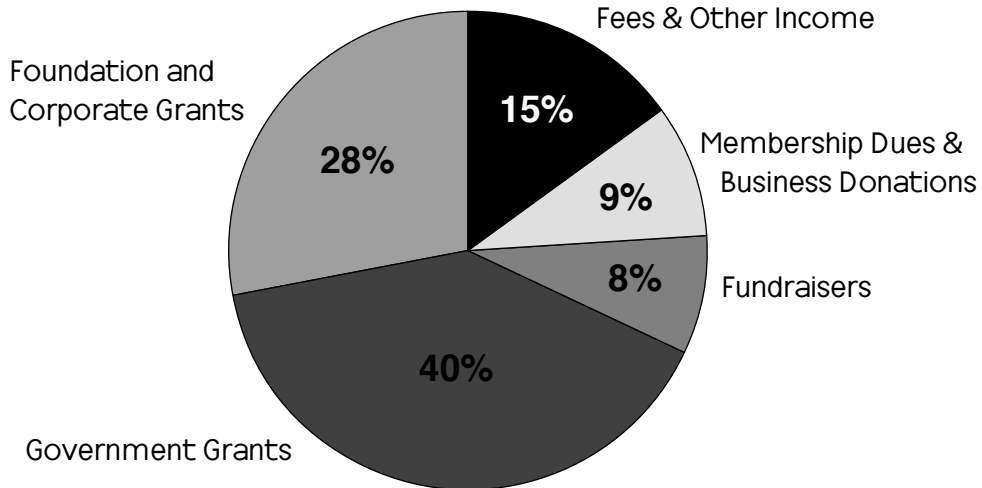
Annual Report of the Greater North-Pulaski Development Corporation

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**Greater North-Pulaski Development Corporation
Calendar Year 2002 • Sources and Uses of Funds (unaudited)**

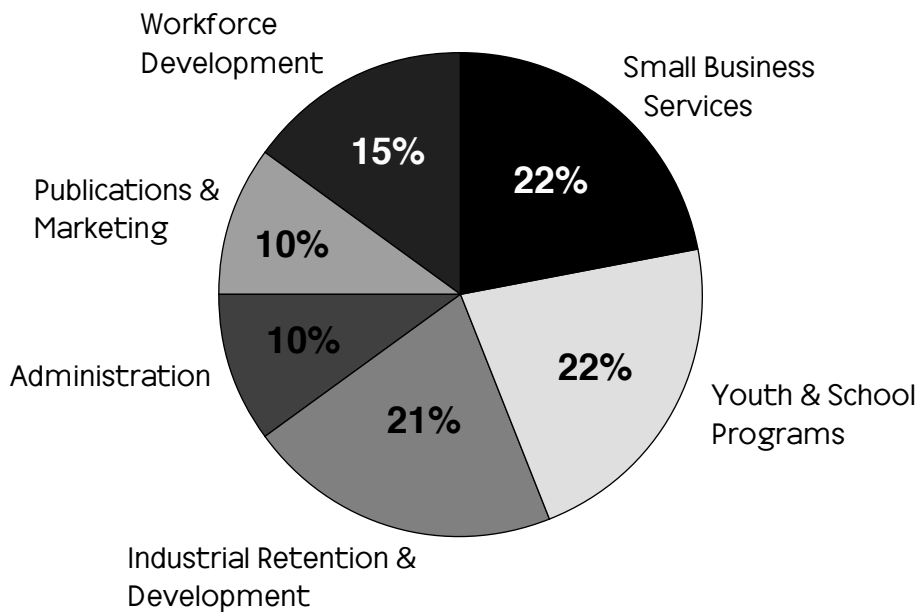
Sources:

Total Revenues: \$638,403



Uses:

Total Expenses: \$645,387



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Corporate and Foundation Donors – Past and Present

*Indicates 2002 Donor

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Industrial Retention & Development

Spurred by the industrial leadership on its Board of Directors, GNPDC began addressing the problems of local industry in 1980. A self-funded industrial security patrol was established, unemployment compensation insurance reforms were pursued, and GNPDC urged the relaxation of municipal codes that were detrimental to Chicago's dairy products industries.

By 1983, GNPDC had organized constituents and successfully secured one of the city's first Enterprise Zones. The following year, the agency was chosen to pilot the Local Industrial Retention Initiative (LIRI) program, offering face-to-face contact, technical assistance, and trouble shooting for all 700 industries in the service area.

While efforts to retain existing solid industries continued, the community also had to contend with industrial exodus. In 1985, Playskool Toy Factory shut down, and fired its 700 workers. GNPDC used its business network as a first source for dislocated workers.

By 1988, GNPDC had won a competitive federal grant, and provided \$550,000 as the major equity investor in the \$4.6 million purchase and rehabilitation of the factory. The renovated space became home to six companies and 500 workers, and the neighboring businesses in the Northwest Industrial Corridor were heartened by the new investment.

During the late 1980s, GNPDC's industrial retention program hit stride, and the agency was called upon to provide consulting assistance to emerging industrial groups in Cleveland and Pittsburgh. Collective organizing and the preservation of industrial corridors became a centerpiece of GNPDC's industrial retention program.

A decade of effort during the 1990s resulted in the City of Chicago's designation of industrial Tax Increment Financing (TIF) districts for the Northwest, Pulaski, and Grand/Armitage industrial corridors. The designations signified the City's support of industrial land use, and offered a financial tool with which to spur industrial growth.



Loading Zone sign across the street from Laminet Cover Company, 4900 W. Bloomingdale - See story on adjacent page

2002 LIRI By The Numbers

LIRI Execs Contacted/Assisted:	275/192
City Assistance:	93
Site Location Assistance:	6
Financial/Technical Assistance:	46
ComEd Industrial Trend Reports:	86

LIRI Case Study:

GNPDC Intervention Enables Development Without Displacement

In mid 2001, GNPDC learned that Home Depot would be redeveloping the site of the shuttered Ekco Housewares at 1949 N. Cicero. At the same time, 4711 W. Armitage, a multi-story building with several manufacturing tenants, was slated to be replaced by the new development. Immediately, GNPDC's industrial field representative began working with the soon to be dislocated companies to find suitable sites within the service area. One of these tenants was Laminet Cover Company, a converter of vinyl and wholesale accessory items. By 2002, through GNPDC's real estate assistance program, an available building was located at 4900 W. Bloomingdale in the Grand/Armitage Industrial Corridor.

The building faces a residential neighborhood, and many of the residents had special permit parking in front of their homes. It soon became apparent that Laminet Cover would not be able to negotiate over-the-road trucks into the docks with the current permit parking. In collaboration with Alderman Emma Mitts (37th) a community meeting was held to inform the residents of the company's dilemma regarding dock accessibility. All of the affected residents agreed to voluntarily give up their permit parking from 7:00 A.M. to 3:30 P.M., the hours of heaviest truck traffic. In return, Laminet Cover opened their parking lot to some of the residents. The community-company partnership was formalized when loading zone signs were erected in early 2002.

Energy Case Study:

Energy Program Helps Company Save Money

In August of 2002, Joseph Mariella of M & M Box Partition Company attended a GNPDC sponsored seminar entitled "Navigating the Turbulent Waters of the Deregulated Energy Markets." GNPDC held this event to inform local companies about the various options available in the confusing energy market place.

At the meeting, Mr. Mariella sat down with Craig Schuttenberg of Energy Choices, an energy consulting firm. While analyzing the electric bills of M & M Box, Mr. Schuttenberg saw an easy way for the company to save money. By switching from ComEd's conventional bundled service to a ComEd plan known as the Power Purchase Option (PPO), M & M Box could substantially decrease their electricity costs.

The PPO is an alternative service provided by ComEd, where the customer is able to purchase electricity at market value. Using the PPO calculator on the ComEd

website, Mr. Mariella was able to see that his company was projected to save \$200 per month by switching the electricity plan. After completing the simple paperwork required for the conversion, by the November billing period M & M Box had made the switch.

The company was anxious to see if the new plan would save them money in reality. After evaluating the electric bills in the three-month period since moving to the PPO, Mr. Mariella saw the savings in black and white. From November 2001 to January 2002, the company used 47,615 Kilowatt Hours (kwh) of electricity and paid \$5,161.98. From November 2002 to January 2003, they used 47,961 kwh and paid \$4,471.53. They used 346 more kwh than the prior year and spent \$690.45 less. That is nearly a 1% increase in usage and a 13% decrease in cost.

Financial Assistance

A total of \$844,500 in business development financing was packaged for the following businesses during 2002, which created or retained 19 jobs:

Zoila' Salon (915 S. Mayfield) \$140,000 SBA loan through Bank One financed the purchase of this hair salon business and the property.

The Soapery (2823 N. Ashland) \$40,000 SBA Community Express loan through Bank One enabled minority entrepreneur Steven Davis to start up this retail soap and skin care business.

TJD Shortform (5247 W. North) \$10,000 micro loan through ACCION Chicago financed the start-up of this tax preparation business.

No Friction Café (2502 N. California) A total of \$13,000 in micro loans from Women's Self Employment Project and ACCION Chicago financed the start-up of this female minority-owned business.

Modern Primitives Salon (3262 N. Broadway) \$5,000 micro loan from ACCION Chicago financed the purchase of inventory and the cost of marketing for this body adornment business.

New Technique Janitorial Service (4226 W. Haddon) \$10,000 micro loan financed the start-up of this minority owned business.

Maximus Recovery (1900 W. Division) \$6,000 micro loan through ACCION Chicago provided working capital for this minority owned towing and repossession service.

Eumenics (2300 W. Wabansia) \$10,500 micro loan through ACCION Chicago provided working capital for this website development service.

3 Brothers Trucking (2903 W. 79th Street) \$10,000 micro loan through ACCION Chicago financed the purchase of equipment for this minority owned transportation business.

Revolving Loan Fund Case Study: Chromium Industries

2002 marked the fifth year of successful community small business lending for the Greater North-Pulaski Revolving Loan Fund. Since 1998, the Loan Fund has assisted local small businesses access the capital they need to fund expansions, to upgrade equipment and machinery, and to purchase real estate.

In 1998, GNPLDC issued its first loan of \$100,000 for the purchase of pollution control equipment to Chromium Industries. Chromium is a local metal plating company servicing the plastic and paper industries, and a long-standing GNPDC member. GNPLDC's financial assistance allowed the company to acquire the needed equipment while preserving their cash to continue servicing clients.*

Five years later, Chromium Industries continues to reap the success of this project. "With the pollution control equipment we installed in this project, we are 100 times below the EPA pollution limits so we'll be in compliance for a long time," says Chromium president, Peter Heidengren. In 2002, the business expanded its client base to include manufacturers of plastics used in flat screen televisions. "This is an exciting new market for us and we look forward to a bright future."

**The Greater North-Pulaski Local Development Corporation (GNPLDC) is the lending subsidiary of GNPDC.*

**Financial Case Study:
No Friction Cafe – Veronica Diaz**

Since her days as waitress at a local restaurant, Ms. Veronica Diaz was interested in using her experience and her interest in specialty coffees to go into business for herself. Her vision was to start a small neighborhood café in Logan Square, one that would compete with the national chains in terms of quality and service and that would also offer a unique environment for those looking for something different.

In order to start the business, Ms. Diaz first needed to rehab and furnish a vacant storefront that was to become the welcoming environment of No Friction Café. GNPDC assisted her in obtaining two small business loans totaling \$13,000 (\$3,000 from Acción Chicago, \$10,000 from the Women's Self Employment Project) for the build-out of the business location. With this financing, she was able to fund some of the crucial start-up expenses including furniture, lighting, security system and signage for the

café. "Starting a business can be risky and intimidating," says Diaz. "But Greater North-Pulaski provided me with the right tools to plan the business and get the needed funds. This assistance gave me more confidence moving forward with the business."

Obtaining financing and opening the café were just the first steps along the road of success for Ms. Diaz. The business has also had to face the challenge of surviving in a market dominated by a well-known coffee franchise located just down the block. "We've had to offer something the competition doesn't. For us, the key has been creating a personal relationship with our customers, to know who they are and what they want, and to host more events and concerts at the Café." With this strategy, the business has built up a loyal customer base and the future looks promising for No Friction Café.



Veronica Diaz, left, and colleague, Aja Weed, behind the counter at No Friction Café.

Workforce Development

One of GNPDC's charter purposes was to ensure that business development resulted in jobs for area residents. During its long history of loan packaging, GNPDC's over sixty financial assistance interventions produced over two thousand jobs. First-source hiring agreements were an integral part of the technical assistance packages.

GNPDC has long served as a bridge between area employment and training agencies and the business community. The agency evaluated the effectiveness of this function in 1995, when the U.S. Economic Development Administration and the Illinois Department of Commerce and Community Affairs funded two pieces of applied research. These studies evaluated the utilization of the referral network, and reviewed other effective intermediaries across the country. GNPDC was then able to improve its employment placement network, and better evaluate employer skills needs.

One of the clearest impediments to workforce success in the GNPDC area has been the language barrier. GNPDC responded to this issue in 1995, with the creation of its own community-based English as a Second Language program. The ESL initiative serves two purposes fundamental to GNPDC's mission. First, it enhances GNPDC's capacity to retain and nurture the growth of job-producing industries, by enhancing the skills and productivity of the local workforce. Second, it increases the quality of life and access to economic opportunity for the community's residents.

The program was conceived as a volunteer-driven community based alternative to established ESL course offerings. The program soon expanded into rented facilities, and the volunteers became salaried employees of GNPDC, who still come from the immediate community. The program has been most attractive to incumbent workers and unemployed community residents whose lack of English proficiency has been a daunting impediment to their economic advancement. Child care is provided to better enable the participation of single parents. Enrollment averages between 60 and 100 students.

ESL Case Study: Following the American Dream

Dionisio arrived in the U.S. from Mexico at the age of 17 with no money, no immediate prospects and no legal papers. He made his way to Chicago where he worked menial jobs and struggled to support himself. After a few years, he returned to Mexico and under new U.S. amnesty laws was able to return to Chicago legally.

With renewed confidence Dionisio set his goals. The first priority was to find a job that offered security for himself and his family. GNPDC arranged an interview for a job opening as a stacker at Pride Container, and he was hired in 1994.

His second priority was to further his education. He had completed high school in Mexico and then obtained his GED here. He completed 2 years of business administration courses and started working part-time with Primerica Financial as a financial analyst. He continued to work full-time at Pride Container.

In 2002, Dionisio decided he wanted to become a U.S. citizen and took the necessary classes, but failed the test twice. He contacted GNPDC again and enrolled in ESL classes held twice a week. He studied hard for 3 months was able to strengthen his reading and comprehension skills through one on one assistance. One month prior to completing his ESL semester, he passed and received his U.S. citizenship.

Dionisio has since been promoted at Pride Container, and through his part-time work helps low to middle income families establish goals for the future. He continues to inspire others to achieve their dream of a better life in America.

Small Business Assistance

GNPDC's efforts to spur new capital investment in the community began when the agency created and certified its lending subsidiary with the U. S. Small Business Administration in 1979. Its first successful SBA Guaranteed loan package helped Lupe and Jose Jimenez purchase and renovate the vacant Sentry Food Store at 3850 W. North Avenue.

By 1982, demand for loan packaging services mushroomed, the portfolio had reached \$4 million, and GNPDC hired its first full-time loan packager.

In 1992, the State of Illinois recognized GNPDC for its track record in small business advocacy and technical assistance, and designated GNP-SBDC as the lead Small Business Development Center for the West and Northwest regions

of Chicago. In an effort to diversify the tools available for business financing, GNPDC applied for and received a significant grant from the U.S. Economic Development Administration. Matched by GNPDC's own funds, the \$500,000 Revolving Loan Fund, established in 1997, was expended on a portfolio of eight loans by the end of 2001.

In 2002, GNPDC was designated by the U.S. Department of the Treasury as a Community Development Financial Institution (CDFI.) The designation allows investments by financial institutions to the RLF, as well as their participation in other types of creative community investment.

As 2003 gets underway, RLF loan repayments have replenished enough of the fund such that GNPDC stands ready to serve additional qualified borrowers.



2002 SBDC By The Numbers

- 237 first-time consultations
- 12 continuous consultations
- \$844,500 in loans packaged for 12 clients, creating or retaining 19 jobs.
- Weekly "Starting Your Own Business" sessions
- Seminars:
 - Drug Free workplace: February 5th & 12th
 - Business Security: March 1st
 - Human Resources "Minimizing Risks, Maximizing Opportunities": May 9th
 - "Navigating the Turbulent Waters of the Deregulated Energy Markets": August

Share the Spirit Holiday Food Drive



GNPDC extends a hearty “thank you” to companies who volunteered to collect food for over 500 needy families in 2002. A large amount of food was purchased through the generous financial donations received. In-Kind donations added to what was distributed (500 packages of bread and 500 quarts of cooking oil), how it was distributed (donation of boxes), as well as made distribution easier. For example, a few companies donated trucks and a driver for food collection, some companies delivered their food donations directly to the Food Drive at the Northwest Armory, freeing volunteers to work on sorting and packing boxes. The success of this program comes through the efforts and commitment of the following companies:

Collected food and donated money:

Arauz & Company
Chicago Turnrite Company
Gomez Auto Service
MidAmerica Bank
Pride Container Corp.
Teri Lingerie LLC

Collected food:

A. Fischer Tool and Machine Works
A Lava and Son
ACCION Chicago
Alenite LP
Archi-Treasures
Bickerdike Redevelopment
Camins Tomasz Kritt
Caraustar
CARC - Westtown Center
Century Metal Spinning
Chicago Dryer Company
Colovos Company
Cushing and Company
Dudek Manufacturing
Ecoco Inc.
Fan Bag Company
Foote-Jones/Illinois Gear

Haggerty Enterprises
Magid Glove and Safety
Marshall Field
Meadow Burke
Nationwide Acceptance Corp
New Way Christian Center
REB Steel
Roger's Textiles and Trims
Salsedo Press
Sandoval Fences & Iron Work
Sethness-Greenleaf
West Humboldt Park Dev Council
United Metal Finishers
Wilkins Anderson
Wipeco Inc.
Youth Service Project

Monetary Donations:

Able Molded Plastics
Admar Construction Inc.
All Pro Tire and Auto/Goodyear
All Products Automotive
Amcor White Cap
Bel-Air Manufacturing
Marilyn & Gerald Byers
Chicago Boiler and Mechanical
Chromium Industries

Cragin Metals
Dehler Manufacturing
Freedman Seating
Gilbert Spring Co.
Matthews Roofing
Midwest Fence
O'Leary's Contractors Equip & Supply
P-K Tool and Manufacturing
Planter Inc.
Zenith Fabricating Company

In-Kind Donations*:

Alpha Baking Company
Joseph Antognoli and Company
Becker Dairy
Citation Box Company
Columbus Foods
Cushing and Company
Northwest Armory
Rent-A-Wreck

*Includes bulk food donations, loan of trucks and drivers to pick up food and donations of boxes

We regret any omissions or errors

More Generosity: GNPDC Leaders Support Inspiration Cafe



Inspiration Cafe™

GNPDC leaders and other friends contributed approximately \$5,000 to Chicago's Inspiration Cafe during 2002. The donations were made in memory of Sophia Iuanow Lemonides, wife of GNPDC's CEO James Lemonides. Sophia, a devoted volunteer at the Cafe, passed away on May 13, 2002 after a nearly five year battle with breast cancer. Staff and board members of the Cafe also dedicated a table in the main dining room to Sophia. Inspiration Cafe is a nonprofit organization that provides supportive services designed to assist men and women to exit homelessness with dignity and respect. For more information, contact Inspiration Cafe 4554 N. Broadway Chicago, IL 60640 773/878-0981 - www.inspirationcafe.org

Grant for Education

GNPDC was the first neighborhood development organization to participate in former schools superintendent Ruth Love's "Adopt-a-School" program in the early 1980s. Professionals, business and government executives and other community leaders from all walks of life were invited to speak to the eighth graders at Barry Elementary School. They acquainted the students with the wide variety of career options available, and to stress the importance of staying in school to attain their goals. It was also the beginning of GNPDC's role as a vehicle through which positive change could be affected in the public schools.

The agency began taking a more proactive role with the creation of the "Grants for Education" program in 1996. The program offers a structure and an incentive for the productive collaboration of business leaders, students, and educators. Since the program's inception, over two dozen grants, totaling over \$30,000, have been awarded. Proposals are solicited from area schoolteachers and administrators every Spring, and an all-volunteer committee selects the several proposals that most closely address the goals of the program: to produce tangible results within one year's time, while enhancing the educational experience by fostering business and school collaboration. The Grants for Education Program is supported by generous grants from LaSalle Bank and All Products Automotive.

**Grant for Education
Advisory Committee**

Jane Wintroub	All Products Automotive
Jose Illanes	Luis Muñoz Marin Primary Ctr.
Ingrid Olsen	Able Molded Plastics
Michael Roth	Ames Middle School

Schools Receiving Grants in 2002:

Wright Elementary School Grant Award: \$1500
 Business Partners: Chicago Transit Authority, Cub Foods and Piñata Graphics
 Project Title: The Wright Heritage Garden

The project seeks to develop healthy eating habits through firsthand experiences with growing nutritious food. Students use what they grow to prepare recipes from their own cookbook, *Cooking Wright*, funded in a previous GNPDC grant. The project incorporates Language Arts, Science, Math, and Social Studies.

Yates Elementary School Grant Award: \$2000
 Business Partner: Amcol International
 Project Title: Ancient North American Pottery

This project studies the role of the arts in past civilizations and introduces students to their cultural heritage. Ceramics are linked to science by studying where clay comes from and through meetings with scientists from Amcol International. The school will purchase a kiln to preserve and display their new art projects.

Barry Elementary School Grant Award: \$1850
 Business Partners: Gang of Toes and Design Collaborative
 Project Title: Chicago Architecture Comes Alive

Students collaborate with business partners to develop an instructional unit on architecture. Students learn about architectural design, put together model buildings, demonstrate architectural concepts, and present their projects to architects from Design Collaborative. Students also prepare themselves to present a history of Chicago through dance at the Harold Washington Library on May 23.

Lloyd Elementary School Grant Award: \$ 1000
 Business Partners: Exito Newspaper and Chicago Tribune
 Project Title: Establishing a School Newspaper

Students determine the layout and design of a bimonthly school newspaper, as well as prepare articles. Students build on skills (language arts and social studies) needed to achieve the State Academic Goals.



Youth Programs

GNPDC's youth initiatives began in 1990, when the agency sent 30 children, aged 7-12 years, to Camp Penuel in Ironton, Missouri. The primarily low/moderate income children were referred by their schools, block clubs, parishes or teachers. The week at camp served as a respite from inner city pressures, with adult role models offering a powerful alternative to gang involvement. Important bonds with business leaders were established as GNPDC Board Members visited the camp, and subsequently made personal donations sufficient to build two additional cabins, which allowed the camp to serve an additional 600 children per year. Within a few years, GNPDC was sending 130 children each summer.

Soon after the genesis of the Camp program, GNPDC founded Kids Club, which continues the positive relationships forged in Missouri throughout the year, after the children return to Chicago. Kids Club continues to meet every Monday evening to offer recreational, cooperation and leadership building opportunities for camp alumni.

By 1998, GNPDC had created an older youth counterpart to Camp Penuel and Kids Club. Teen Leadership Club (TLC) united students, parents, teachers, and business leaders to help young people to establish and stick to positive life and educational goals. TLC is predicated on the philosophy: "Tomorrow's opportunities depend upon responsible informed choices made today." TLC is a twice weekly after school initiative that includes academic tutoring, recreation, life coaching, and cultural experiences through various field trips in the city. TLC's companion camp program, which sends 30 to 50 teens to camp each year, was developed in 1999.

A key element of GNPDC's youth programs is their continuity. After children grow out of Camp Penuel, they often move into TLC, and assist in counseling the younger children. Their leadership skills are developed through voluntary program involvement at GNPDC, and some of these older teens move into summer employment opportunities with area companies, or go on to college.



Kids Club invites Dave DeNasio and his Traveling World of Reptiles every year to the annual end of year picnic. Children get up close with the reptiles, though some not as close as this boy and some snakes!





The Send-A-Kid to Camp program sends over 130 youth ages 7-12 to Camp Penuel in the Missouri Ozarks. There youth participate in activities like canoeing (above) Left, long-time volunteer, Maria Rivera, watches a show while one of her young campers takes a rest. Read the story below for more about Maria.

**Send-A-Kid to Camp Case Study:
Maria Rivera – Long Time Volunteer Counselor**

For the last nine years, GNPDC Community Programs have depended on the involvement and support of Maria Rivera. Maria has worked and volunteered in the Humboldt Park community for over 35 years. She has coordinated events in the neediest neighborhoods such as children's neighborhood parades. Her goal has been to bring much needed program information to parents, children, schools and churches.

Since 1994, Maria has served as a volunteer camp counselor in GNPDC's Send-a-Kid to Camp program (ages 7-12). At camp she has served as an overseer in the care of 140 children. Her extensive medical knowledge allows her to take

care of children at camp who are on medication or have special needs. In 2001, Maria referred one of the camp children with severe Lupus to the Wish Foundation. Through her persistence, the child and her family were treated to a week-long vacation at Disney World in Florida.

Maria has served as a liaison in promoting camp and has been a major asset in helping GNPDC obtain donations of food, medical supplies and walkie talkies for camp. She has also volunteered in the Share the Spirit Food Drive. Maria's commitment to these programs is immeasurable and GNPDC's Board of Directors and staff are grateful for all her support.

GNPDC Members

Members and other supporters of GNPDC have committed to collective efforts on behalf of their broader community.

A la Carte Inc.
A Lava & Sons
Able Molded Plastics
ACCION Chicago
Ace Industrial Supply
Advance Screw Products Inc.
Aetna Bearing
Alenite L.P.
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All Products Automotive
Allied Metal Company
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Back of the Yards
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Bakery Chef
Banco Popular Illinois
Belmor Autotron Corporation
Bethel New Life
Blackman Kallick Bartelstein LLP
Brach's Confections
Brite Site

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Colovos Company
Columbia/Energipane
Columbus Foods Company
ComEd
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Cosmopolitan Bank & Trust
Cragin Industrial Supply Company
Cragin Metals LLC
Cudner & O'Connor Company
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Gold Realty
Goodyear/Tiretown
E. Gornell & Sons Inc.
Grainger Industrial Supply
Grand & Cicero Car Wash
Grand & Cicero Service
Greater West Town CD Project
Grinding Specialty Company

Habilitative Systems Inc.
Harbro Packaging
HCS Consulting
Hoffman Furniture Restoration

IBC Associates
Illinois Manufacturing Institute
Instantwhip Inc.
Insty Digital
International Marble & Granite Supply
Inventors Council

Jacobs Sausage Company
Jensen & Sons Inc.

Lake Star Inc.
Lake Street Pallet
Laminet Cover Company
C.E. Larson & Sons Inc.
LaSalle Bank
Laystrom Manufacturing
Lutheran Family Mission

M& M Box Partitions Co.
Magnus Screw Products
Markle & Associates
Marshall Field & Company
Matanky Realty
Matthews Roofing Company
Meadow-Burke
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Mercury Plastics Inc.
Metal Creations Inc.
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Mid-West Wire Specialties
Midwest Fence Corporation
Murphy & Miller Inc.

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Nationwide Acceptance Corp.
NewlyWeds Foods
Nobert Plating Company
North-Pulaski-Armitage Chamber
Northern Trust Bank
Nova Printing & Litho

O& G Spring & Wire Forms
Specialty
O'Leary's Contractors' Equipment
& Supply Company
Office of Rehabilitation Services
Osceola Fence

P-K Tool & Manufacturing
P M Sales Company
Park National Bank
Parkview Metal Products Inc.
Penelope Catering Inc.
Peoples Energy
Petra Manufacturing
Phoenix Chemical Laboratory
Planter Inc./Victory
Precision Remanufacturing Inc.
Pride Container Corporation

Reb Steel Equipment Corp.
Reliable Scrap Iron & Metal
Resurrection Health Care
Paul Ries & Sons Auto Rebuilders
Rogers Textiles & Trims Inc.

St. Elizabeth's Hospital
St. Mary of Nazareth Hospital
Saranecki Brothers Catering
Saratoga Capital
Frank L. Sassetti & Company, CPAs
Sentinel Paint & Varnish Company
Serlin Iron & Metal Company
Sethness-Greenleaf Inc.
ShoreBank
Silgan Closures LLC
J. P. Simons & Company
Staalsen Construction Company
Stewarts Private Blend Foods
Swiss Valley Farms

T^E C Foods
Tangent Screenprint Inc.
Teri Lingerie Company
Thread Rolls USA
Treatment Products
Trent Processing
Unilever HPC
United Metal Finishers

Warp Brothers/Flex-O-Glass
Why Not Iron
Wilkens Anderson Corporation
Wipeco
Wright College Business & Industry
Services
Wrightwood Precision Products

Youth Service Project

Zenith Fabricating Company

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