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*The Year  
in Review*

# Greater North-Pulaski Development Corporation



## GNPDC Industrial Areas Get Boost

### *Tax Increment Financing Districts Designated for Three Corridors*

Calendar year 1999 was marked by the Chicago City Council's official designation of three GNPDC-area industrial corridors as Tax Increment Financing (TIF) Districts. TIF is a financing structure by which public improvements are financed through the anticipated growth in the area's real estate tax base over time. Each TIF district is backed by plans for strategic infrastructure investments designed to boost the vitality and integrity of its industrial corridor. These plans were developed over the past several years by GNPDC, with funding provided by the City's Department of Planning and Development. Within each district, a steering committee comprised of business and community leaders was organized and convened by GNPDC, to ensure that plans would be consistent with the immediate and longer term needs of the constituents. Advisory groups have continued to convene periodically on various issues such as security and traffic planning. To facilitate smooth implementation and ongoing trouble shooting, GNPDC also serves as liaison with the offices of the aldermen serving each district, and with various departments of government as needed. A brief recap of each district is provided below.

The **Northwest Industrial Corridor** roughly takes in the manufacturing zoned property between Cicero and Kostner from Fullerton to Grand Avenue, the Northwestern Center for Industry, and the Lake Street Corridor from Laramie to Pulaski. The Chicago and Northwestern Rail Line remains central to the corridor, which is home to over 200 firms employing over 15,000 workers. Within the northwest corridor:

- ▼ A transportation plan was commissioned, which recommended measures for the improvement of truck access, such as improvement of the Grand/Kenton viaduct (completed) and the improvement of the 4600 W. Armitage viaduct (now in engineering.)
- ▼ Several industrial development initiatives are underway which may utilize TIF proceeds: the industrial reuse of several key sites along Kostner Avenue—the former Stewart Warner, Pyle National, and Zenith properties — a thirty acre site under site now being explored for development within the Northwestern Center for Industry and expansion plans for Chicago Beverage, and Colovos Company.

*continued on page 2*

**Greater North-Pulaski Development Corporation  
Combining Statements of Financial Position  
December 31<sup>st</sup>, 1999 (unaudited)**

	<b>GNPDC (Operating)</b>	<b>GNPLDC (Capital)</b>	<b>Combined</b>
<b>Assets</b>			
Cash and equivalents	\$ 54,799	\$ 105,078	\$ 159,877
Investments			
1633 Hamlin partnership	-	29,859	29,859
Treasury bills	-	143,143	143,143
Receivables			
City of Chicago	13,124	-	13,124
State of Illinois	5,000	-	5,000
Membership Dues '99	7,062	-	7,062
Miscellaneous	600	-	600
Treasury bills interest	-	6,857	6,857
Due from Affiliate	-	19,324	19,324
Notes Receivable	-	387,962	387,962
Property and equipment net	14,857	-	14,857
<b>Total Assets</b>	<b>\$ 95,442</b>	<b>\$ 691,223</b>	<b>\$ 786,665</b>
<b>Liabilities and Net Assets</b>			
<b>Liabilities</b>			
Due to Affiliate	\$ 19,324	\$ 6,857	\$ 26,181
Note payable – bank	45,500	-	45,500
<b>Total Liabilities</b>	<b>\$ 64,824</b>	<b>\$ 6,857</b>	<b>\$ 71,681</b>
<b>Net Assets</b>			
Unrestricted	\$ 30,618	\$ 684,366	\$ 714,984
<b>Total Liabilities and Net Assets</b>	<b>\$ 95,442</b>	<b>\$ 691,223</b>	<b>\$ 786,665</b>

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The Pulaski Corridor runs roughly from Belmont to North Avenues, between Spaulding and Kostner. It is relatively small and intensively developed, with 85 industrial firms employing about 5,000 workers. The major recommendation for this district was to retain the existing base of companies through infrastructure improvements and assisting the development of key parcels for industrial use.

- ▼ The Belden/Pulaski viaduct is currently under engineering review for improved truck access.
- ▼ Industrial street and curb replacements were implemented for Parker Street from Karlov to the railroad embankment, supporting the redevelopment efforts of Primrose Candy company.
- ▼ The City and Cook County tax reactivation program assisted Chicago Dryer with the acquisition and demolition of the vacant and dilapidated Drexel Ice Cream plant across the street. This provided room for parking and a plant expansion.
- ▼ Wrightwood Studios

purchased the formerly vacant industrial building at 4201 W. Wrightwood, and now has five tenants.

- ▼ U-Haul purchased the former American Decal building at Fullerton and Pulaski for their corporate headquarters, and have structured a long term arrangement by which American Decal may remain at their current location as a growing tenant.

The Galewood/Armitage TIF District followed a ten-year battle between GNPDC and landowners to protect the vacant 62-acre Galewood Yards from residential rezoning and the consequent loss of surrounding industry. The corridor is bounded roughly by Fullerton/Grand Avenues, Bloomingdale, Cicero and Oak Park Avenue. A solid base of over 110 industrial companies, employing over 5,500 workers frames the vacant former rail switching yard that is now ripe for industrial development.

*continued on page 11*

## Local Industrial Retention Initiative

### Face-to-Face Contact With Industrial Execs is Key

As GNPDC wrapped up another effective year of "LIRI" administration, a new initiative for the retention, assistance, and attraction of industry was unveiled by Mayor Daley. The Chicago Partnership for Economic Development, which replaces the former Economic Development Commission, will be offering additional advocacy and efforts for the expansion, retention and attraction of industry and commerce to Chicago. GNPDC officers have met with Partnership leaders, who are looking to LIRI staff for essential collaboration in the demanding work of industrial development and retention. The LIRI program, funded and supported for over fifteen years by the City's Department of Planning, continues to produce solid economic development benefits for Chicago and its Northwest Side Communities. The program was piloted by GNPDC in 1984. □

## LIRI Program Achievements

Year 2000 marks sixteen years that GNPDC's Local Industrial Retention Initiative (LIRI) has assisted GNPDC area companies with governmental incentive programs, as well as improvements to buildings and the public infrastructure. In 1999, LIRI assistance was provided to over 300 companies.

The Cook County Class 6b property tax reduction program was heavily used in 1999. This tax incentive reduces property tax assessments for a set period of time to encourage the development of new industrial facilities, rehabilitation of existing structures, and reutilization of abandoned buildings. Sethness-Greenleaf (profiled in the Business Times, Winter 1999-2000) took full advantage of this incentive to add 18,000 square feet of refrigeration and laboratory space. Advanced Window Corp. also used the 6b program to relocate within the community to larger space thus creating 10 new jobs. And Zenith Fabricating, with GNPDC's steady advocacy and assistance, was able to use the incentive to create 5 to 10 new jobs and a new 7,000 square foot addition. Tony Guanci, President, stated that "My expansion would not have happened without GNPDC's help. The 6b really resulted in significant savings for my company."

LIRI is based on solid professional collaborations with staff of the Department of Planning & Development and various Aldermanic offices. The program is funded with Federal Community Development Block Grant funds (CDBG) through the City of Chicago.

Other notable LIRI successes included:

- ▼ A new parkway for the multi-tenant industrial building at 4501 W. Augusta in partnership with the former 37<sup>th</sup> Alderman Percy Giles
- ▼ A new street, curbs and parking for the 4100 block of West Parker in partnership with 31<sup>st</sup> Alderman Ray Suarez.
- ▼ In close collaboration with Alderman Billy Ocasio in the 26<sup>th</sup> Ward, GNPDC fought industrial displacement of Stone Source, Inc. saving 15 living-wage jobs for the community. □

### 1999 LIRI by Numbers:

LIRI Execs Contacted/Assisted:	424/325
City Assistance:	129
Employees affected:	20,615
Site Location Assistance:	15
Employment/Training:	80
Façade Improvements:	13

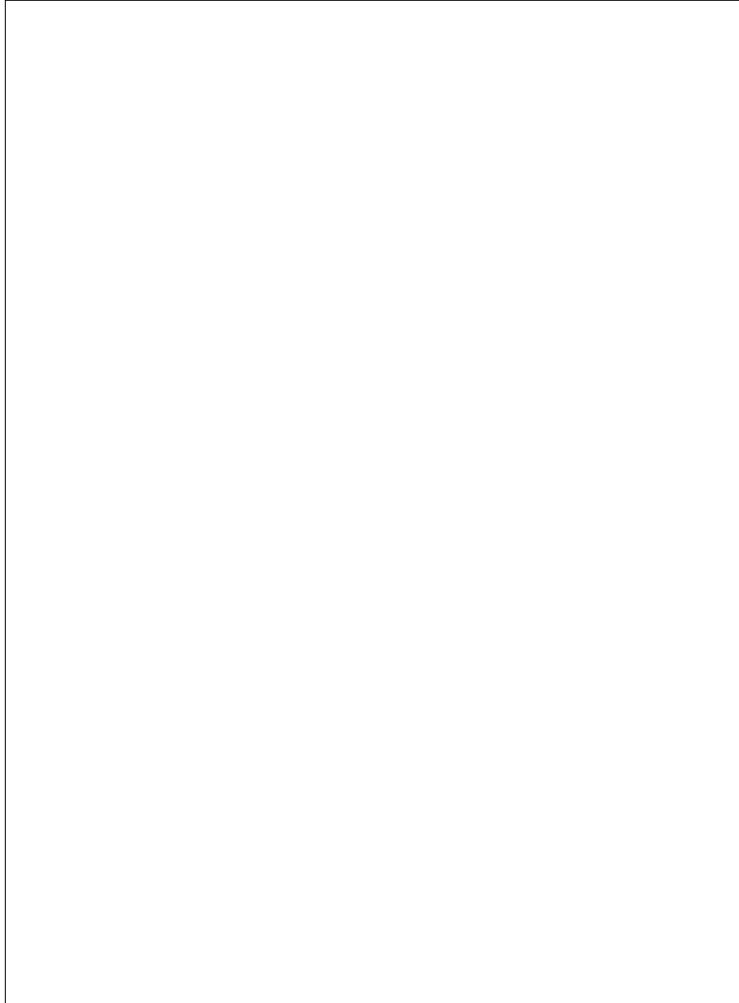
### Business Seminars/Workshops Sponsored during 1999:

Tax Increment Financing (with People's Gas)	3/25
Environmental Risk Management	4/24
Energy Deregulation	5/13
Professional Employer Organizations	10/21
Banking Seminar (with North-Pulaski/Armitage Chamber of Commerce)	11/17

## Business/Schools Partnerships

### 1999-2000 "Grant for Education" recipients selected

In the four years since its inception, the Grant for Education program has made sixteen grants of up to \$2,000 each to area public schools. The goal of the program is to assist in the enhancement of curriculum with the tangible collaboration of business partners. A committee comprised of volunteers sets the guidelines and selects the recipients based upon a competitive application process. Volunteers and staff will also work with applicants to strengthen proposals and identify viable business collaborators.



During 1999 the following grants totaling \$6,200 were awarded:

- ▼ **Wright Elementary School:** \$1,000 to help the Wright students market their "Cooking Wright" Cookbook. The Cookbook was designed, written and printed the previous year with a separate GNPDC grant of \$2,000. The collection of favorite recipes provided by families from the school, was featured at a book-signing at Neiman-Marcus. Selected recipes were also featured as advertisements in CTA buses. Business/ Institutional partners: CTA and DePaul University. *(see picture at left)*
- ▼ **Brentano Elementary School:** \$1,200 for an "Education to Careers" initiative. Children built career awareness by making their own video of interviews with local merchants, businesses, and residents. Business partner: WSNS Channel 44.
- ▼ **Mozart Elementary School:** \$2,000 was used to purchase a kiln. The project highlights ceramic art, which has a long history in the Latino culture. Business/ Institutional partners: Century Tile and Art Resources in Teaching (ART)
- ▼ **Foreman High School:** \$2,000 to set up and run a small business. The students formed an arts and crafts jewelry studio. They made and marketed their own jewelry designs, and intend to introduce a new class at Foreman with a career focus in the arts. Business partner: Pam Robinson Jewelers. □

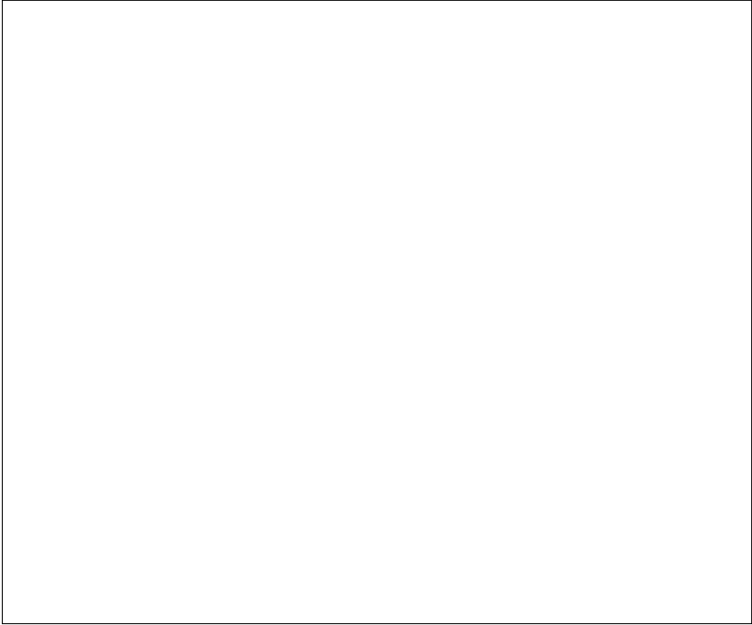
#### 1999 Grant for Education Committee:

Jane Wintroub, Chair — All Products Automotive  
Ora Anderson – DePaul Center for Urban Education  
Eva Aquino — Banco Popular  
Cheryl Barton – Mold Tech Plastics  
Jose Illanes – Luis Muñoz Marin Primary Center  
Michael Roth – Piccolo Elementary  
Ann Schwartz – Unilever HPC

## Share the Spirit

### *Holiday Food Drive*

The holiday food drive is another vehicle through which area business volunteers strengthen their ties with residents and institutions for the betterment of the community. Seventy-nine businesses and schools participated by collecting food and/or donating money, and 450 families (about 2000 people) were provided with food packages. The breadth of support has been steadily growing over the years. Three community schools are now regular participants, and GNPDC's Teen Leadership Club youth were enthusiastic volunteers in the distribution of food. In total, over 100 volunteers from all over the community, from 10 to 70 years old, sorted food and helped with distribution. □



*Two community volunteers move some donated food items to sorting tables where they will be categorized, then packed for distribution.*

GNPDC salutes the following companies/schools that collected food and/or donated money:

A. Lava & Sons	Cushing & Co.	Paragon Die Casting
Able Molded Plastics	Dehler Manufacturing	Parkview Metal Products
AJA Associates	Document Services	Pride Container
Alenite LP	Fan Bag Co.	Reb Steel
All Products Automotive	Florence Macaroni	Rogers Textiles & Trims
Alpha Baking Co.	Foreman High School	Serlin Iron & Metal
Amco Corporation	Gateway Building Products	Sethness-Greenleaf Inc.
Banco Popular - North Avenue	Gilbert Spring Co.	Skyline Design
Banco Popular - Fullerton Avenue	GNPDC	Solar Spring
Barrett Manufacturing	Goodyear	T E C A Corp.
Barry School	Haggerty Enterprises	Taylor Electric Company
Becker Dairy	Hallmark Textiles	Teri Lingerie Co.
Belke Manufacturing	JLO Metal Products	Unilever HPC - Wells Street
Carl Goldberg Models	Laystrom Manufacturing	Unilever HPC - North Avenue
Century Metal Spinning	Lifelike Products	Unilever HPC - Kilpatrick Avenue
Chicago Dryer Co.	M & M Box Partitions	United Metal Finishers
Chicago Turnrite Co.	Magid Glove	Vend-Rite Manufacturing
Choi Brothers	Marshall Fields	Victory/Planters
Citation Box	Matthews Roofing	White Cap Inc.
Colovos Company	MET Merchandising	Wilkens-Anderson
Community Bakeries	Midwest Fence Corp.	Wipeco Inc.
Cortina Tool & Molding	Midwest Wire Specialties	Wireformers Inc.
Cragin Metal Products LLC	Mold-Tech Plastics	Wright College - South Campus
Craig Metalcraft Inc.	Nationwide Acceptance Corp.	Zenith Fabricating
Crane Carton	Norbert Plating Co.	
Cudner & O'Connor Co.	P S W Industries	

## Workforce Development

### Workforce Success Network

The Workforce Success Network (WSN) was established as a joint venture between GNPDC and the Council for Adult and Experiential Learning (CAEL) in 1998. Beginning with start-up funding from Bank of America, the project subsequently received major financial support from the John D. and Catherine T. MacArthur Foundation during 1999. GNPDC sees WSN as another tool for the retention of businesses for which worker skills deficits are impediments to profitability. Even for firms not at risk of exodus from the community, WSN provides benefits such as: decreased employee turnover, improved product quality, improved morale and overall workforce performance, and management information sharing among firms.

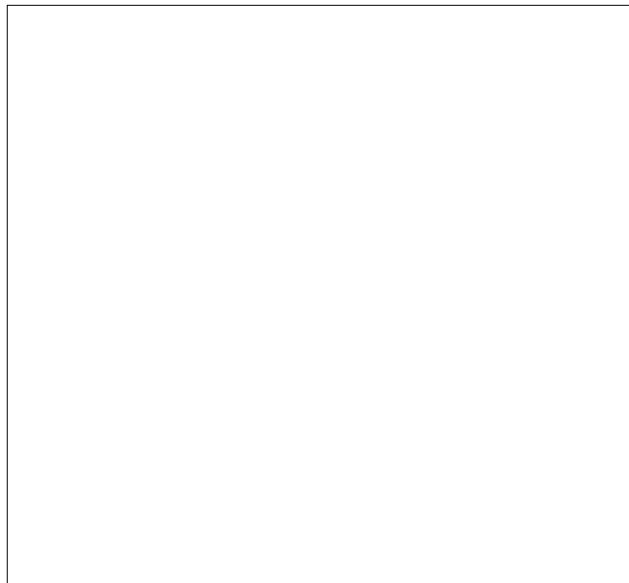
During 1999, WSN provided in-depth workforce development assessments for the following firms:

- ▼ Advantage Cutting
- ▼ All Products Automotive
- ▼ Chicago Cosmetics
- ▼ Damron Corporation
- ▼ Mold Tech Plastics
- ▼ Palmer Metal
- ▼ Tec Foods
- ▼ White Cap

A total of six supervisor training modules were convened during the program year, and a network executives session was held in October. Basic skills were imparted to mid-level managers which included: communication, delegation of work assignments, time management, priority setting, and conflict resolution. The company executives benefit from higher performance at all levels of their workforce. Workers also benefit from more effective mid-level supervision, and more clarity about the goals and expectations of their supervisors. Companies that participated in the training modules included: Haggerty Enterprises, P-K Tool, Sarcol, Inc. and V. J. Dolan. □

### Employment Referral Network

GNPDC continues to maintain an employment placement referral network. Area companies notify GNPDC of job openings, and their detailed position descriptions are broadcast by GNPDC to a network of twenty-five nonprofit agencies. The prescreened applicants are then referred to the companies. During 1999, a total of 80 jobs were posted, and 233 total client referrals were made resulting in 23 reported placements. □



*Intermediate level ESL students with instructor Ofelia Garcia*

### English as a Second Language

GNPDC's home grown ESL classes completed their fourth year and embarked upon their fifth during 1999. A total of 72 students received certificates of "participation" (up to 20 classes for a total of 30 to 40 hours), "achievement" (21 to 34 classes for a total of 42 to 68 hours,) or "completion" (35 or more classes for a total of 70 to 110 hours.) at a graduation ceremony held in June.

Seventeen of the graduates were employees from 11 area companies. The program added computer instruction for advanced students, and various informational seminars such as health care, Y2K, and business start-up. One ESL Graduate, Rosa Sinchi, successfully started up her own business with help from the GNPDC Small Business Development Center (see story, page 9.)

The 1999-2000 ESL classes began in September with an enrollment of over 140 and up to 40 children (ages 3-12) of ESL students are provided with child care while their parents study. Most of the enrolled students are employed, and work in 77 different GNPDC area companies. Twenty-eight students are actively seeking employment and consider ESL to be essential to their efforts.

GNPDC acknowledges the generous donations of Old Kent Bank (\$3,000) and Bank One (\$2,500) in helping to cover the operating costs of the program. □

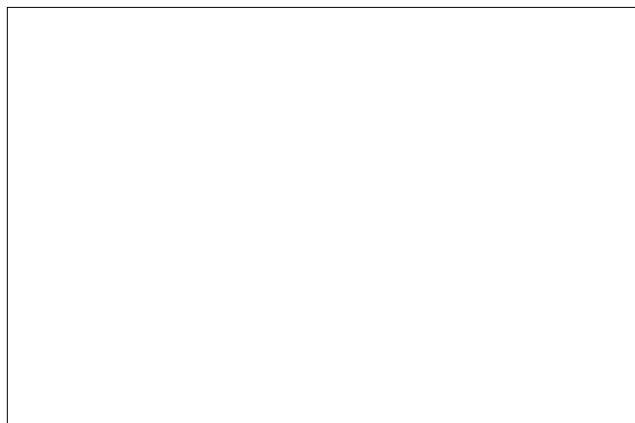
## **Youth Programs**

Since 1992, the **Send-A-Kid-To-Camp** program has vested GNPDC's business leaders in the futures of the community's young people. During 1999, GNPDC again raised the funds to send over 130 children, ages 7 to 12, to a week at Camp Penuel in Lake Killarney, Missouri. The Board of Directors also funded the construction of a cabin in honor of retired GNPDC Board Chairman Richard Sharfstein. The GNPDC Board has now funded the construction of two cabins, which has increased the capacity of the camp by over 200 children per year.

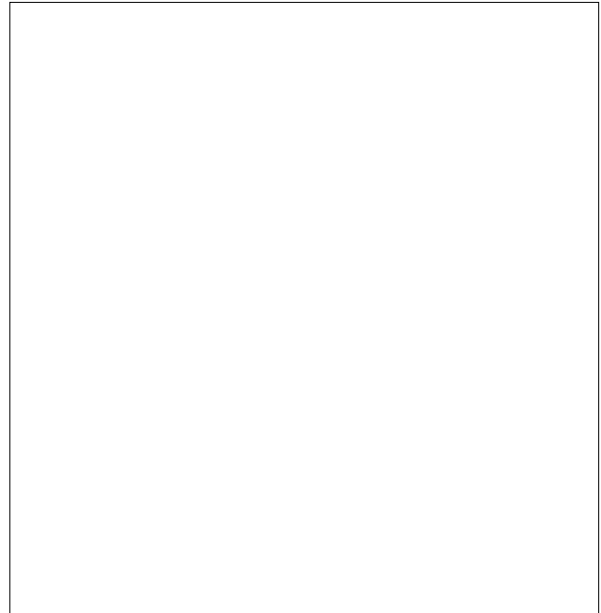
The camp experience includes group recreational activities, discussions, and the opportunity for bonding with adults who offer positive role models. The children are recruited with the participation of 16 different GNPDC-area community organizations and churches, and must be from low to moderate income families. All of the twenty-two adult counselors were also drawn from the community, and were provided with CPR-certification training by the American Red Cross in preparation for their duties.

In return for their camp experience, the children are expected to give something back to their community. They were offered the choice of three projects during 1999: A clean-up and landscaping project, volunteering at the elderly day care facility, Chicago Reach, or participating in a car wash to help raise funds for the next year's trip.

The group activities and adult guidance do not end after the week at camp. GNPDC's Monday evening **Kids Club** is offered to all Camp Penuel alumni and other neighborhood children at the Kelyyn Park Field House. The program has an active participation of over forty children, and regularly recruits more teen and adult volunteers. □



*Campers at Camp Penuel take a break*



*Youth at Teen Camp practice cooperation and teamwork*

## **Teen Programs**

GNPDC also continued its **Teen Camp** program and sent 37 youth, aged 13 through 16, to Camp Hastings in Lake Villa. Oriented to the needs of community teenagers, the program included motivational speakers in the areas of anger management, gangs, violence, and abstinence from drugs and sex. Recreational activities with music, drama, and dance were also offered, and the teens closed out their week at Six Flags.

Toward the end of 1999, GNPDC laid the groundwork for a more intensive involvement with area teenagers. The **Teen Leadership Club (TLC)** is a new initiative that fosters the active collaboration of parents, teachers, and business volunteers in support of community teenagers. The purpose of the program is to assist the youth in setting reasonable and attainable life goals. Through exposure to academic, business, recreational and cultural experiences, the youth grow to believe in their own capacity for goal attainment. Seventy teenagers are enrolled in the program, which meets for three-hour sessions on Monday evenings. Tutoring is supplemented with recreational activities and field trips to cultural or educational institutions. A college prep workshop is offered for students and parents every third week, and families are provided help with college applications and financial aid. By the end of 1999, five youth had already received partial scholarships. □

## The Small Business Development Center at GNPDC

### Minority and Small Business Lending Boosted in 1999

In collaboration with several lenders, the Small Business Administration, ACCION, and the strategic use of its own EDA-funded Revolving Loan Fund (RLF,) the Small Business Development Center at GNPDC has proven to be an effective first source for technical assistance and financial support targeted to expanding companies or start-up clients finding their way into the economic mainstream. During 1999, GNPDC also enjoyed the distinction of successfully packaging the first three Bank One Community Express loans in the city.

The SBDC's loan packaging activities assembled \$369,000 in capital for young entrepreneurial ventures, resulting in the creation of 20 new full-time and 11 new part-time jobs, while assisting in the retention of 9 existing jobs. Below is an alphabetical listing of SBDC loan clients during 1999:

- ▼ **A.C. & K. Systems** (9349 S. Greenwood) \$2,500 packaged through ACCION Chicago enabled this small minority-owned trucking company to make equipment repairs.
- ▼ **Anderson Chiropractic** (2105 W. Division) \$112,000 from Banco Popular/SBA, and \$14,000 through GNPDC's Revolving Loan Fund enabled this client to purchase his building and avoid dislocation from a gentrifying neighborhood.
- ▼ **Boutique of Life** (1718 N. LeClaire) SBDC assisted in completing a business plan and \$10,000 loan application for this female, minority-owned start-up venture. The client graduated from the Fast Trac program of the Humboldt Park Vocational Education Center's entrepreneur training class, which is co-sponsored by GNPDC.
- ▼ **CellSystems 2000** (3545 N. Elston) \$8,000 inventory loan packaged through ACCION financed this minority-owned start-up venture.
- ▼ **Coleman Accounting Services** (5506 S. Ashland) \$7,000 loan for equipment and leasehold improvements was packaged through ACCION. Regina Coleman expanded her home-based business into a storefront.
- ▼ **Halo Salon** (3324 N. Clark Street) \$34,000 packaged through SBA and Bank One Community Express Program enabled the start-up of this female minority-owned venture.
- ▼ **Heavenly Neon** (912 N. Western) \$5,500 working capital loan packaged through ACCION financed the purchase of inventory for this minority female-owned neon company.
- ▼ **Gladys Lorenzo** (2643 N. Fairfield) \$4,000 packaged through Park National Bank financed leasehold improvements for the start-up of a home-based day care center. Ms. Lorenzo is a graduate of the Logan Square "Incubator Without Walls" Program.

*Ribbon cutting ceremony at Tiny Town for Tots, 5645 W. Division*





Department of Commerce and Community Affairs

## Illinois Small Business Energy Program

### *Company Benefits are Both Short and Long Term*

The Illinois Small Business Energy Program was piloted with GNPDC by the Department of Commerce and Community Affairs during 1998. GNPDC acquainted its business constituency with a range of technical assistance and energy conservation measures that could result in ongoing operating cost reductions. At the end of its first full year of operation, a total of \$575,558 in energy conservation investments were subsidized through this program for GNPDC area companies. Included in this figure are the costs of energy audits, retrofit and energy conservation improvement rebates. Recipients of subsidies of at least \$5,000 are listed below. It is estimated that the ongoing operating cost savings to these companies will total over \$250,000 annually.

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- ▼ **Natal, Inc.** (1900 N. Austin) \$25,000 line of credit was extended to this minority-owned chocolate manufacturer through the Harris/ GNPDC microloan program.
- ▼ **Sinchi's Gift Store** (Irving at Pulaski) \$5,000 packaged through ACCION allowed Rosa and Luis Sinchi to start-up their flower and gift shop. Rosa Sinchi is a graduate of GNPDC's English-as-a-Second Language program.
- ▼ **Taqueria El Amigo** (1552 N. Kedzie) \$10,000 loan for equipment and leasehold improvements was packaged through ACCION and the Humboldt Park Microloan Initiative.
- ▼ **Tiny Town for Tots** (5645 W. Division) \$75,000 financing for this female minority-owned day care center was the first SBA/Bank One Community Express loan packaged in the Midwest, and only the second in the country.  
*(See photo on previous page)*
- ▼ **Trivette's Beauty Salon** (1818 W. Montrose) \$48,000 for equipment and leasehold improvements through SBA/Bank One Community Express enabled this young minority-owned enterprise to expand.
- ▼ **Tuffwear, Inc.** (3949 W. Fullerton) \$9,000 packaged through ACCION assisted in relocating this clothing manufacturer from the gentrifying Ravenswood community into the Pulaski Industrial Corridor. □

Vita Food Products	\$164,000
Parkview Metal Products	107,000
Tranzo Envelope	87,000
Skyline Design	45,500
Goose Island Beverage Company	38,500
Gus Berthold Electric Company	21,000
Badger Murphy Food Service	17,000
Arthur Harris Company	15,000
A New Dairy	14,800
Mellish & Murray	13,000
Johnston & Chapman Company	11,600
Bond Chemicals Corporation	11,000
Leon's Sausage Company	10,600
Metraflex	10,000
Chicago Press	5,000

### 1999 SBDC By Numbers

New Clients:	298
Continuous Clients:	27
Loans Packaged:	14
Total Dollars:	\$369,000

## GNPDC Members

**A** A J A Associates  
A Lava & Sons  
Able Molded Plastics  
ACCION Chicago  
Ace Industrial Supply  
Advance Screw Products Inc.  
Airway Exterminating  
Alamo Shoes  
Alenite L.P.  
Alert Plumbing & Heating  
All Products Automotive  
Allied Metal Company  
Amco Corporation  
American Grinding & Machine Co.  
Anixter Center  
Antognoli & Company  
Association House  
Austin Special  
Award Printing Corporation

**B** Back of the Yards  
Neighborhood Council  
Banco Popular Illinois  
Barnes Screw Machine Products Inc.  
Barrett Manufacturing Company  
Belmor Autotron Corporation  
Bethel New Life  
Blackman Kallick Bartelstein LLP  
Brach & Brock Confections  
Brite Site

**C** Cano Auto Electric Inc.  
Capital Associates  
Carl Goldberg Models Inc.  
Carnicería Jimenez Inc.  
Centerpoint Properties  
Central Molded Products  
Century Metal Spinning Company  
Chambers Gasket & Manufacturing  
Chase Elastomer - Midwest Inc.  
CheckMate  
Chicago Dowel Company Inc.  
Chicago Dryer Company  
Chicago Jobs Council  
Chicago Manufacturing Institute  
Cloverhill Pastry-Vend Corporation  
Chicago Pipe Bending & Coil Co.  
Chicago Welding Boiler & Mechanical

Chicago Youth Centers - Centro Nuestro  
Choi Brothers Inc.  
Chromium Industries  
Cole Taylor Bank  
Colovos Company  
Columbus Foods Company  
Community Bakeries  
Community Home Supply  
Cortina Tool & Molding Company  
Cragin Industrial Supply Company  
Cragin Metals LLC  
Crane Carton Company  
Crescent Plating Works  
Cushing & Company

**D** D B R Industries Inc.  
Damron Corporation  
DeCardy Diecasting  
Deb's Auto Body  
Dehler Manufacturing  
Deluxe Craft Manufacturing  
Design Packaging Company  
V. J. Dolan & Company  
Drummond Industries  
Durite Screw Corporation

**E** Eazypower Corporation  
Ecoco Inc.  
Economy Inc.  
Elite Labor Services Ltd.  
Energy Choices Inc.  
Erva Tool & Die Co.  
Excel Dowel

**F** FCI Inc.  
Fan Bag Company  
First Chicago Bank/Ravenswood  
Freedman Seating  
Fun Inc.

**G** Gem Specialty Companies  
Gilbert Spring Corporation  
Goodyear/Tiretown  
E. Gornell & Sons Inc.  
Grainger Industrial Supply  
Grandma Maud's  
Greater West Town CD Project

**H** - Habilitative Systems Inc.  
**K** Haggerty Enterprises  
Harbro Packaging  
Instantwhip Inc.  
Insty-Prints Inc.  
International Marble & Granite Supply  
Inventors Council  
Izen Shoes  
James Enterprises Graphics  
Jensen & Sons Inc.  
William Kritt & Company  
Kut-Rite Tool Company

**L** Labor World USA  
Lake Star Inc.  
Lake Street Pallet  
Laminet Cover Company  
C.E. Larson & Sons Inc.  
LaSalle Bank NA  
Laystrom Manufacturing  
Lincoln Manufacturing Company

**M** M & M Box Partitions Co.  
M & T Paper Sales Inc.  
Magnus Screw Products  
Marshall Field & Company  
Matthews Roofing Company  
Meadow Burke  
Mercury Plastics Inc.  
MET Merchandising Concepts  
Metal Creations Inc.  
Mid-West Wire Specialties  
Midwest Fence Corporation  
Mold-Tech Plastics Inc.  
Murphy & Miller Inc.

**N** Nation Pizza Products Inc.  
Nationwide Acceptance Corp.  
V. C. Neumann Association  
New Age Concepts  
NewlyWeds Foods  
Nobert Plating Company  
Northern Trust Bank  
Northwest Mailing Service  
Norwegian American Hospital  
Nova Printing & Litho

**O** O & G Spring & Wire Forms  
Specialty  
O'Leary's Contractors' Equipment &  
Supply Company  
Office of Rehabilitation Services  
Old Kent Bank Chicago  
Osceola Fence

**P** P-K Tool Manufacturing  
P M Sales Company  
P S W Industries  
Palmer Metal Products  
Paragon Die Casting Company  
Park National Bank  
Parkview Metal Products Inc.  
Penelope Catering Inc.  
Peoples Energy  
Phoenix Chemical Laboratory  
Planters Inc./Victory  
Plastic Capacitors Inc.  
Precision Remanufacturing Inc.  
Pride Container Corporation

**R** Radionic Industries  
Reb Steel Equipment Corp.  
Reliable Scrap Iron & Metal Corp.  
Paul Ries & Sons Auto Rebuilders  
Rogers Textiles & Trims Inc.  
Rukin Industries Inc.

**S** St. Elizabeth's Hospital  
St. Mary of Nazareth Hospital  
Saranecki Brothers Catering  
Sarcot Inc.  
Frank L. Sassetti & Company, CPAs  
Sentinel Paint & Varnish Company  
Serlin Iron & Metal Company  
Sethness-Greenleaf Inc.  
Sharper Finish Inc.  
J. P. Simons & Company  
South Shore Bank in Austin  
Staalsen Construction Company  
Stewarts Private Blend Foods  
Stone Source Inc.  
Strombecker Corp.

**T** T E C Foods  
Tangent Screenprint Inc.  
Teri Lingerie Company  
Thread Rolls USA  
Treatment Products

**U** - Unilever HPC  
**Z** United Metal Finishers  
United Neighbors in Action  
Warp Brothers/Flex-O-Glass  
Westtown Training Center of CARC  
White Cap Inc.  
Why Not Iron  
Wilkins Anderson Corporation  
Wipeco  
Wright College Economic  
Development Center  
Wrightwood Precision Products  
Zenith Fabricating Company



*continued from page 2*

With support from Local Initiatives Support Corporation, GNPDC commissioned a market study, and a follow-up traffic analysis. Both provided solid support to justify the major infrastructure investment, the \$13 million reconstruction of the Central Avenue overpass. Funds have been committed for this project, which will include vehicular access ramps directly into the vacant land. Bloomingdale and Dickens Avenues were reconstructed, providing improved truck access for companies located at the south and north boundaries, respectively, of the Grand/Armitage Corridor.

**The Bloomingdale/Laramie TIF District** was designated in 1991 to address the blight that followed the abandonment of the 1825 N. Laramie site by the Archer Daniels Midland Company. This 12-acre site was included in the larger Galewood/Armitage district designation of 1999. The contiguous designation enables the proceeds of one TIF to be utilized for the improvement of its adjacent district. The once-dilapidated site was cleared by the City of Chicago, and the Department of Planning will soon issue a request for industrial development proposals. □

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Organizational & Membership Development

Mecia White

Research, Data & Publications

Laura Ryan

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